

# Flagship 365 Premium Coaching Program

*The 12-Month Private Coaching Program That Takes the Great to Elite*

The Supernova Flagship 365 Premium Coaching Program provides **12 months of access** to the Supernova Coaching Platform with **24 private coaching sessions** with a dedicated Supernova Coach. This concierge practice management approach delivers personalized guidance through one-on-one coaching aligned with the **5 Pillars of a Supernova Practice: Balance, Service, Planning, Growth, and Leadership**.

<b>24</b> Private Coaching Sessions	<b>7</b> Launch Week Live Coaching Sessions	<b>12</b> Months of Dedicated Coaching
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## Private Coaching Experience

**Dedicated Coach:** Your FA team is paired with one Supernova Coach who guides you through the entire 12-month journey.

**24 Private Sessions:** Bi-weekly one-on-one coaching sessions scheduled at your convenience.

**Personalized Roadmap:** Customized implementation plan tailored to your practice goals and challenges.

**Team Inclusion:** Your CSA's are included in all coaching sessions at no additional cost.

**Flexible Scheduling:** Sessions scheduled around your busy practice—not the other way around.

**Direct Access:** Priority communication with your dedicated coach between sessions.

## Five Star Leadership Curriculum

BALANCE	SERVICE	PLANNING	GROWTH	LEADERSHIP
Client segmentation & capacity management	12-4-2 systematic contact model	24-month client education calendar	90-6-4-2-2-1-1 Acquisition Model	Servant leadership philosophy
Ideal day structure & energy management	Rapid Response System	Comprehensive financial planning	VIPSA introduction methodology	Team meetings & accountability
Time management & work-life balance	"Wow" service opportunities	Executive summary development	Pipeline quality management	Values-driven practice development

## Who This Program Is For

- ◆ FA Teams looking to double their revenue with less clients
- ◆ FA Teams looking to deliver First Class service to their clients
- ◆ FA Teams in transition with a Senior Advisor retiring or adding a Junior Advisor

Each Team Premium Coaching experience begins with a **Launch Week** consisting of 7 separate 30-minute learning sessions. The Live Launch Week Coaching Schedule will follow this cadence:

## Live - Launch Week Coaching Schedule

TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
11:00 AM EST <b>Blueprint &amp; Mindset</b>	11:00 AM EST <b>Service</b>	11:00 AM EST <b>Growth</b>	11:00 AM EST <b>Execution Roadmap</b>
3:00 PM EST <b>Balance</b>	3:00 PM EST <b>Planning</b>	3:00 PM EST <b>Leadership</b>	

## Session Descriptions

**Blueprint & Mindset:** Stop the chaos and draw the blueprint for your future practice. Shift from “Operator” to “CEO” and begin segmentation.

**Balance:** Master the mathematics of capacity. Design your Model Week—because if you don’t design your week, someone else will.

**Service:** Install the legendary 12-4-2 Proactive Contact Model. Transform reactive service into a disciplined, proactive rhythm.

**Planning:** Moving beyond investment management to provide comprehensive, life-centric financial planning that justifies your fees.

**Growth:** Replace “hope marketing” with a systematic acquisition engine designed to attract your ideal clients predictably.

**Leadership:** Structuring your ‘Five Star’ team and building the culture required to scale without YOU being the bottleneck.

**Execution Roadmap:** This is where we pull all the Pillars together and ensure you are on a successful path to execution.

## Platform Access & Resources

- ◆ Flagship 365 Curriculum
- ◆ Flagship 365 FA Guide
- ◆ Tools, Templates & Scripts
- ◆ DM & Community Support
- ◆ Supernova Consulting App (Desktop & Mobile)

## Supernova Advisor Community

The Supernova Advisor Community is the leading platform connecting Financial Advisors across all channels of the Wealth Management industry. While you are enrolled in the Flagship 365 Premium Coaching, you will receive complimentary access to this exclusive community.

- ◆ Asset Vault
- ◆ Live Events
- ◆ Advisor to Advisor Chat

## Why Advisors Choose the Premium Experience

### **Personalized Attention:**

One-on-one coaching tailored specifically to your practice, your team, and your goals.

### **Expert Coaching:**

Our coaches are former Financial Advisors and Senior Leaders who understand your world firsthand.

### **Proven Results:**

Harvard Business School studied. Refined by thousands of advisors over three decades.